

# WHY PARTNER WITH VALEO NETWORKS?

Valeo Networks is a Nationally recognized Managed Security Services Provider (MSSP) that generates over \$20M in annual revenue and has over 100 Engineers. We have provided Information Technology services & solutions to Commercial Businesses, Federal & State Government agencies since 1997. Valeo has acquired multiple MSPs to enhance our nationwide capabilities, placing it in the top 5 percent of the largest MSSPs nationally Located in the U S with offices across the nation, Valeo's reach continues to grow. **COME JOIN OUR TEAM!**



## FOR OWNER:

### STRONG ACQUISITION PACKAGE

- ✔ Corporate handles all back-office functions (HR, Contracts, Procurement, Marketing, etc.).
- ✔ Solutions stack remains in place for Smooth transition & onboarding
- ✔ Continue managing your team or full exit
- ✔ Expert support & guidance from a large team
- ✔ Company Logo and Branding remains intact



## FOR EMPLOYEES:

### OUTSTANDING BENEFITS PACKAGES

- ✔ Job security & career advancement opportunities
- ✔ Training & certification specializations
- ✔ Robust benefits package



## FOR CLIENTS:

### ALLEVIATE CONCERNS OF SERVICE DISRUPTIONS

- ✔ More technical resources
- ✔ Deeper knowledge base
- ✔ Nationwide marketing & sales support
- ✔ Zero impact to customer base

**VALUES**

HONESTY · ACCOUNTABILITY · COMPETENCY · COMMUNITY  
TRANSFORMATION · OBSESSIVE CUSTOMER SERVICE

# ACQUISITION CRITERIA

## MANAGEMENT

Proven leaders who want to continue growing their businesses

## GEOGRAPHY

We are a national company all geographies are welcomed

## CUSTOMERS

Small and medium sized Commercial businesses, Government markets such as Federal, State and local agencies

## REVENUE RANGE BETWEEN

\$2M – \$10m

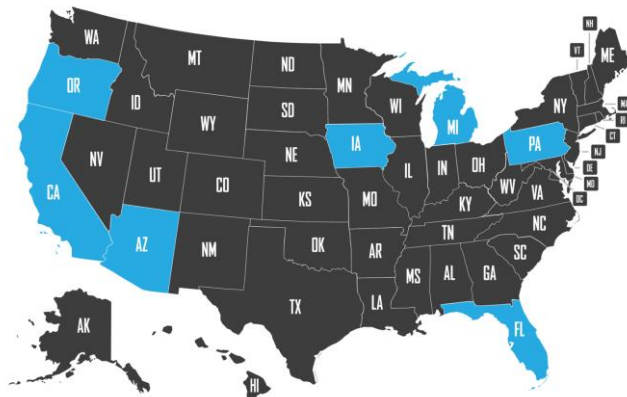
# FINANCIALLY PREPARED TO ACQUIRE

Valeo Networks has active lending relationships in place that are supportive and able to execute deals quickly.



# VALEO LOCATIONS

Valeo Networks is a national organization with locations in California, Florida, Oregon, Arizona, Iowa, Michigan, Pennsylvania, and Virginia. We have over 100 IT Engineers, Technicians, and professionals.



## RECENT ACQUISITIONS:

Valeo Networks - Florida, Arizona, California, Oregon  
On Time Tech - California  
Next IT - Michigan

Alura - Pennsylvania  
E-Tech - Iowa

## ZERO IMPACT APPROACH

- ✓ Day 1 post acquisition, we strive that your customers will not notice the difference. **The company will continue to run as it did the day before.**
- ✓ We like for **leadership to remain in place** for at least a year to ensure continuity of excellent customer service.
- ✓ **The name of the company, email addresses, phone numbers etc....will remain the same.** Our only change is that we add a tag line to the bottom of your logo that reads "A Valeo Networks Company".

## FINANCIAL INCENTIVES TO SELLERS

Financial Incentives information will be shared during the introductory meeting. Please scan this QR Code to request a meeting.



Scan here

## CONTACT ME TODAY!



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